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DATE: 25-mai-09

Your reference No. : GTC-SARCO-09-04-16  
Our Quotation No. : Q20090105  
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| ITEM | MODEL                    | DESCRIPTION  | Q'TY | U/PRICE<br>(EURO) | AMOUNT<br>(EURO) |
|------|--------------------------|--|------|-------------------|------------------|
| 1    |                          | Replacement solution for JTD220Z-A1R-0000-GN4-XX<br>The "G" option does not exist so we have quoted as "B" option  |      |                   |                  |
|      | STD920-E1R-00000-B4-C7E9 | DP pressure Transmitter<br>Measuring Span: 0,75 to 100Kpas<br>Process connection: 1/2 NPT<br>Corrosion proof Finish<br>FM intrinsically safe<br>Customer calibration: To be defined at order level<br>Mounting Bracket | 2    | 561               | 1 122,00         |

The "Z" code after JTD220 defines a special option which is not listed in standard model.  
As we don't know what it is we have quoted standard version of STD920 as replacement

|                              |      |          |
|------------------------------|------|----------|
| Minimum Charge               | EURO | 0,00     |
| * Packing & Handling charges | EURO | 0,00     |
| Freight Charge               | EURO | 0,00     |
| Total FCA Japan              | EURO | 1 122,00 |

**REMARKS:**

\* Lead time may be changed depending on the condition of the outstanding orders at our factory side.

**TERMS and CONDITIONS:**

Trade Terms: FCA Japan

Payment Terms: Advance payment before shipment

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded)

Lead time: 5 weeks

Shipping Route: By Air

Validity: 60 days from quotation date

Cancellation: Not allowed after your order is acknowledged

End User: Please specify when you place an order

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
Director, Product Division